

**PATHWAY**  
**CERTIFICATE: BUSINESS ADMINISTRATION – SALES**  
**Somerset Community College – Margie Childress, Program Coordinator**

**Student Name:** \_\_\_\_\_ **Empl ID#:** \_\_\_\_\_

<b>Example Pathway:</b>				<b>Credit Hours</b>
<input type="checkbox"/>	<b>BAS</b>	<b>155</b>	<b>Personal Selling</b>	<b>3</b>
<input type="checkbox"/>	<b>COM</b>	<b>252*</b>	<b>Introduction to Interpersonal Communications</b>	<b>3</b>
<input type="checkbox"/>	<b>BAS</b>	<b>291*</b>	<b>Retail Management</b>	<b>3</b>
<input type="checkbox"/>	<b>CIT</b>	<b>155</b>	<b>Web Page Development</b>	<b>3</b>
<b>Total Credits</b>				<b>12</b>

**Special Notes:**

**\*Other courses may be used to fulfill this requirement. Please see the appropriate KCTCS Catalog and your advisor for more information.**

**+Pre-requisite required; please refer to current KCTCS catalog.**

\_\_\_\_\_  
**Student Signature**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Advisor Signature**

\_\_\_\_\_  
**Date**