

**ARTICULATION AGREEMENT
between**

**University of the Cumberland
and
Kentucky Community and Technical College System**

In order to provide for a more seamless pathway for students completing the Associate of Applied Science degree in Business Administration to move towards completion of the Bachelor's degree in Business Administration, University of the Cumberland (UC) and the Kentucky Community and Technical College System (KCTCS) enter into this Articulation Agreement.

Upon successful completion of the Associate of Applied Science degree in Business Administration from KCTCS, coursework will be applied towards the requirements of the Bachelor in Science degree in Business Administration from the Hutton School of Business at University of the Cumberland. Specific course equivalencies are provided below:

KCTCS Course		Application to UC Business Online Program
ENG 101	Writing I	ENG 131, English Composition I
ENG 102	Writing II	ENG 132, English Composition II
MAT 105, 110, or Higher Math	Business Math, College Math, or College Algebra	Business Math – General elective, 3 hours College Math – Math requirement, 3 hours College Algebra – <u>recommended</u> (prerequisite for BUOL 300, Statistics)
Course selections: BIO 112/113 BIO 224 CHE 140/145 CHE 120/125 PHY 201	Natural or Applied Science – 4 hours	Science requirement, 4 hours
Course selections: ART 204, 203, 110 or ENG 221, 222, 251, 252 or MUS 100 or THA 101 or Foreign language	Humanities/Foreign Language	Aesthetic Appreciation, 3 hours
BAS 160	Introduction to Business	General elective, 3 hours
CIS 100	Computer Literacy	General elective, 3 hours
CIS 130	Microcomputer Applications	Social & Professional Awareness
BAS 212 QMS 101	Introduction to Financial Management or Introduction to Quality Systems	General electives, 3 hours
COM 181 or 252	Oral Communications	Social & Professional Awareness
REL 120 and 121	Introduction to Old and New Testament	RELG 135, Old Testament Survey RELG 136, New Testament Survey

KCTCS Course	
ACT 101	Fundamentals of Accounting I
ACT 102	Fundamentals of Accounting II
ACC 201	Financial Accounting
ACC 202	Managerial Accounting
BAS 282	Principles of Marketing
BAS 283	Principles of Management
ECO 201 or 202	Macro- or Microeconomics
ECO 101	Contemporary Economic Issues
BAS 284	Applied Management Skills
BAS 250	Business Employability Seminar
BAS 267	Introduction to Business Law
OST 235	Business Communications Technology
Courses might include: BAS 170, 200, 212, 289, 256, 260, 274, 285, 287, 288, 290, 291, 299 OST 275, QMS 101, 202	Management courses – 12 hours

Application to UC Business Online Program
General electives, 3 hours
General electives, 3 hours
BAOL 131, Principles of Accounting I
BAOL 132, Principles of Accounting II
BUOL 334, Principles of Marketing
BUOL 331, Principles of Management
BUOL 135, Macroeconomics or BUOL 136, Microeconomics
History and Cultural Understanding, 3 hours
General electives, 3 hours
General electives, 1 hour
BUOL 330, Legal Environment of Business
General electives, 3 hours
General electives, 12 hours

In addition, students from KCTCS might transfer other courses to apply towards the general education requirements at UC. General education curriculum areas from UC and course equivalents from KCTCS are identified in a previous Articulation Agreement between UC and KCTCS.

The general requirements for graduation from University of the Cumberlands with the Bachelor of Science in Business Administration is the completion of at least 128 semester hours including:

- General education – 37 hours
- Business Administration major – 54 hours
- General electives – 37 hours

It should be noted that one of the general education classes will need to be a 300/400 level integrated studies course completed at UC. **As a part of this agreement which applies only to students earning the A.A.S. in Business Administration from KCTCS, the total number of hours which can be transferred from the community college will be increased to up to 80 hours.**

The degree completed by students from KCTCS is the Bachelor of Science in Business Administration through the Hutton School of Business at UC. Each student seeking the baccalaureate degree must have scores from an appropriate department examination in the Office of the Registrar prior to completion of the student's degree. For students in the Business Online Program, the departmental exam is administered during the capstone business course.

A listing of courses required in the Business Administration major at UC and course equivalents from KCTCS are included in the Appendix of this Agreement.

	Course	KCTCS Course Equivalent
Business Administration Core (30 hours)	BAOL 131, Principles of Accounting I	ACC 201, Financial Accounting
	BAOL 132, Principles of Accounting II	ACC 202, Managerial Accounting
	BADM 135, Macroeconomics	ECO 202, Principles of Macroeconomics
	BADM 136, Microeconomics	ECO 201, Principles of Microeconomics
	BUOL 300, Probability and Sampling	STA 291, Statistical Method
	BUOL 330, Legal Environment of Business	BAS 267, Legal Environment of Business
	BUOL 331, Principles of Management	BAS 283, Principles of Management
	BUOL 334, Principles of Marketing	BAS 282, Principles of Marketing
	BUOL 335, Financial Management	
Business Elective Courses – 300/400 level (24 hours required) <i>Course options include:</i>	BUOL 438, Business Policy and Strategy (Capstone course must be completed at UC.)	
	BUOL 332, Business Communication	
	BUOL 336, Money, Banking & Credit	
	BUOL 337, Investments	
	BUOL 338, Managerial Economics	
	BUOL 339, Human Resource Management	
	BUOL 401, Personal Finance	
	BUOL 430, Advertising	
	BUOL 431, Entrepreneurship	
	BUOL 433, Services Marketing	
	BUOL 434, Sports Marketing	
	BUOL 435, Consumer Behavior	
	BUOL 436, International Business	
	BUOL 437, Business Law	
	BUOL 439, Professional Development	
	BUOL 450, Business Ethics	
	BUOL 451, Marketing Communications and Public Relations	
	BUOL 490, Special Projects in Business	
	Other courses as designated by HSB Chair or Program Director	

As a part of the requirements for the Bachelor's degree, a minimum of 36 semester hours numbered 300 or above are required for graduation. As a part of this agreement, 12 hours of 200-level credit courses can be transferred and applied towards the 300-level business administration courses at UC. While these courses apply to the Business Administration core, they will not be counted as 300/400 level coursework.

The academic advisor assigned to the student at the time of their admission to the Business Online Program will work with the student to develop a planned program that lists the courses completed/transferred and a list of courses to be completed. As a part of this process, the academic advisor will also develop the planned program to ensure that a minimum of 36 semester hours numbered 300 or above are identified. The planned program will be submitted to the Chair of the Hutton School of Business and the Registrar for approval. The approved copy of the planned program is forwarded to the student.

A sample planned program is included in the Appendix of this Agreement. In this sample, the student had completed 1) all of the general education curriculum with the exception of the six hours Christian Faith requirement, 2) twelve hours of 200-level business courses were applied to 300-level Business Administration courses, and 3) 18 hours of management/technical electives. In the planned program, a total of 80 hours was transferred leaving 48 hours needed to complete the degree.

While the course completion timeline will vary from student to student depending on the number of hours and classes transferred, the student represented in this sample planned program could complete the 48 hours needed for the B.S. in Business Administration degree in four semesters (or 18 months) using the following course plan:

Fall 2012	Spring 2013	Summer 2013	Fall 2013
300/400 level business electives - 12 hours	BUOL 335 300/400 level business electives - 9 hours	RGOL 135 or 136 RGOL 3__ Integrated Studies General electives (6 hours) <i>One elective needs to be 300/400 level</i>	BUOL 438 300/400 level business electives - 3 hours General electives (6 hours)
12 hours	12 hours	12 hours	12 hours

If the student wished to accelerate course completion, they could complete the 48 hours needed for the B.S. in Business Administration degree in three semesters (or one year) using the following course plan:

Fall 2012	Spring 2013	Summer 2013
300/400 level business electives – 12 hours RGOL 135 or 136 General electives – 3 hours	BUOL 335 300/400 level business electives – 9 hours BUOL 438	RGOL 3__ Integrated Studies General electives (6 hours) General electives (3 hours at 300/400 level) 300/400 level business electives – 3 hours
18 hours	15 hours	15 hours

Other degree requirements that impact students in the Business Online Program are provided below:


- 1) The student must have a 2.0 grade point average on all classes taken.
- 2) All courses in the major or an area of concentration must have a grade of "C" or higher.
Students earning a grade of "D" in a course in his/her major must repeat the course or the department head may select a substitute course.
- 3) A candidate for graduation must have earned 30 of the last 36 hours in residence at University of the Cumberlands.
- 4) At least 25 (twenty-five) percent of the total semester hours in any degree requirement must be completed at University of the Cumberlands.


A complete list of degree requirements is provided in the Undergraduate Catalog and Business Online Catalog and Student Handbook available online at www.ucumberlands.edu. The Convocation requirement will be waived for students in the Business Online Program.

As an extension of this pathway, students completing the Bachelor of Science in Business Administration would be eligible to further their education at the graduate level with the Hutton School of Business Master of Business Administration Program. This 30-hour MBA Program can be completed in 18 months using the following course completion plan:

Fall 2013	Spring 2014	Summer 2014	Fall 2014
BUOL 533 (3 hour) Marketing Management	BAOL 531 (3 hour) Managerial Accounting	BUOL 532 (3 hour) Organizational Behavior	BUOL 535 (3 hour) Managerial Economics
BUOL 537 (3 hour) Legal, Ethical & Social Environment	BUOL 534 (3 hour) Managerial Finance	MBA electives (6 hours)	BUOL 638 (3 hour) Strategic Decision-Making
BUOL 511 (1 hour) Current Issues Seminar	BUOL 511 (1 hour) Current Issues Seminar		BUOL 511 (1 hour) Current Issues Seminar
7 hours	7 hours	9 hours	7 hours

This Agreement shall become effective upon signature of both parties. The Articulation Agreement may be terminated by either party provided written notice of intent to do so has been provided at least one year in advance. Any revisions to this Agreement must be in writing and acknowledged by both parties.


 Tony Honeycutt, Provost
 Somerset Community College
 Kentucky Community & Technical College System
 Date: _____


 Larry Cockrum, Vice President for Academic Affairs
 University of the Cumberlands
 Date: 12-27-12

Appendix:

- I. Advising Plan - Associate of Applied Science Degree in Business Administration Systems at KCTCS
- II. Sample Online Business Administration Planned Program

Business Administration Systems

Associate of Applied Science Degree in Business Administration Systems

somerset.kctcs.edu

REQUIRED COURSES**GENERAL EDUCATION REQUIREMENTS (21 HOURS)**

COURSE #	COURSE NAME	Credit	Grade
ENG 101	Writing I	3	_____
CIS 100	Introduction to Computers <u>OR</u>	3	_____
OST 105	Introduction to Information Systems	(3)	_____
COM 181	Basic Public Speaking <u>OR</u>	3	_____
COM 252	Introduction to Interpersonal Communication	(3)	_____
ECO 101	Contemporary Economic Issues <u>OR</u>	3	_____
ECO 201	Principles of Microeconomics <u>OR</u>	(3)	_____
ECO 202	Principles of Macroeconomics	(3)	_____
MAT 105	Business Mathematics <u>OR</u>	3	_____
MAT 110	Applied Mathematics <u>OR</u> Higher Math	(3)	_____
	Heritage/Humanities/Foreign Language	3	_____
	Natural or Applied Science	3	_____

TECHNICAL COURSES REQUIRED (25-28 HOURS)

ENG 102	Writing II <u>OR</u>	3	_____
OST 235	Business Communications Technology	(3)	_____
CIS 130	Microcomputer Applications <u>OR</u>	3	_____
OST 240	Software Integration	(3)	_____
BAS 160	Introduction to Business	3	_____
BAS 250	Business Employability Seminar	1	_____
BAS 267	Introduction to Business Law	3	_____
BAS 282	Principles of Marketing	3	_____
BAS 283	Principles of Management	3	_____
ACC 201	Financial Accounting <u>OR</u>	3	_____
ACT 101	Fundamentals of Accounting I <u>AND</u>	(3)	_____
ACT 102	Fundamentals of Accounting II <u>AND</u>	(3)	_____
ACC 202	Managerial Accounting	3	_____

TECHNICAL ELECTIVES (19 Hours) From These Courses

Varied Depending on Degree Option 15-18
(See the Course Catalog or the Appropriate Advising Plan)

TOTAL HOURS FOR PROGRAM – 61-67

COORDINATOR'S NOTES:

All required courses are either offered on-campus, on-line, or in both formats.

Students in the program are a diverse group. A few are high school students; many are recent high school graduates, while others are non-traditional students who are returning to school after several years in the workforce. Students with varied backgrounds, viewpoints, and life/work experiences provide differing insights on the material being learned. The result of this diversity is more critical thinking on the part of the students and an enriched learning experience.

SEMESTER COURSE LISTING

Class (Alternative) Credit

SEMESTER ONE (15 HOURS)

ENG 101	(_____) _____
BAS 160	(_____) _____
ACC 201	(_____) _____
MAT 105, 110 or higher	(_____) _____
CIS 100 or OST 105	(_____) _____

SEMESTER TWO (15 HOURS)

ENG 102 or OST 235	(_____) _____
ACC 202	(_____) _____
CIS 130 or OST 240	(_____) _____
BAS 282	(_____) _____
BAS 283	(_____) _____

SEMESTER THREE (15-18 HOURS)

COM 181 or COM 252	(_____) _____
Science Course	(_____) _____
Degree Option	(_____) _____
Courses (9-12 hrs.)	(_____) _____
	(_____) _____
	(_____) _____

SEMESTER FOUR (16 HOURS)

BAS 250	(_____) _____
BA 267	(_____) _____
ECO 101, 201, or 202	(_____) _____
Heritage/Humanities/ Foreign Language	(_____) _____
Degree Option Courses (6 hours)	(_____) _____
	(_____) _____

TOTAL HOURS FOR PROGRAM – 61-67

STUDENT _____ ID NO. _____ DATE _____

SIGNATURE _____ ADVISOR _____

